

Prepared by Ram Kumar Kakan



A Kanagaraj (Chairperson), Gaurav Vallabh, Hemant K Pradhan, Pitabas Mohanty, Prantik Ray, Sabyasachi Sengupta, Santosk Kumar P Sangem, Trilochan Tripathy, Uday Damodaran & Ram Kumar Kakani

## The views expressed herein are personal

### Who is a Financial Adviser?



## Some Basic Queries ...

- Why Organizations exist?
- Why Transactions take place?
- Why Firms do business?
- What is "Finance"?
- Why "Finance" should be part of an MBA Program?
- Ms <u>Susan Colantuono</u>, CEO and founder of Leading Women says "Women represent 50% of middle management and professional positions (in USA), but the percentages of women at the top of organizations represent not even a third of that number." Why? ...
- The Missing 33%<sup>TM</sup> ...
- Business+Strategic+Financial Acumen (little prior experience; advice is not given; <u>unexamined mindsets of mentors</u>)
- That Partially Answers: Why "Finance" ought to be .....!

### Knowledge of finance will further help to ...

- Not just estimate the actual cost of a house to buy. But also take decisions such as – (a) flat under construction Vs ready possession; (b) actual cost of your home loan; education loan, etc.; (c) managing (personal/family) cash flows; ...
- Build a good portfolio of assets (stocks/bonds/real estate). By making you appreciate stuff as – (a) inflation is the worst enemy of personal wealth; (b) whether one should actively manage portfolio decisions or not?; etc.
- Take decisions such as Make Vs Rent Vs Buy Vs Lease.
- If you are going for a start up, then catch up with top line vanity; bottom line sanity; and cash in the bank is reality.
- Decide whether you should exercise your ESOP or not?
- That Nearly Answers: Why "Finance" ought to be .....!
- How can I learn?



### How does a modern CFO look?



"Gentlemen, meet our new Chief Financial Officer."



### ... From the Horses Mouth ...

- To be good at your business, you have to know the numbers – cold
- In business, accounting and financial statements are the means for communicating the numbers
- How can I learn?



"Be 'creative'? I'm an accountant, not a novelist."

# Thank

### Acknowledgements:

- External: Shri Avinash Ghalke (XL BM 06), Shri Anoop Bhatia (XL BM 07), Shri Jay Mehta (XL BM 06), Shri D Rama Rao (IIMC 96), Ms Prajna Ojha (XL BM 06) and Shri Syed Shabbirul Haque (IIMC 97)
- ❖ Internal: XL Faculty Members Profs Sabyasachi Sengupta and Santosh Kumar P. Sangem