## Financial Accounting Project

Submitted by: Guru Senthil Muralidharan (EPGP-12B-053)
Information and Assumptions:

1. Name of the concern: "Guru Wooden Toys"
2. Type of business: Sole proprietorship
3. Nature of business: Wooden toys
4. Raw Materials: Wooden logs (hereafter referred as logs)
5. Date of starting the business: 26-12-1990
6. The 3 accounting periods:
a. Period 1-26-12-1990 to 31-03-1991
b. Period 2-01-04-1991 to 31-03-1992
c. Period 3-01-04-1992 to 31-03-1993
7. Since the first accounting period involves only 3 months of business, analysis of common size numbers, index numbers and financial ratios are mainly focussed on accounting period 2, FY 1991-92 and accounting period 3, FY 1992-93. This is done for better interpretation of the figures.
8. Cash flow statement analysis is done for all the 3 accounting periods.
9. Each table presented in this report is supported by calculations in Excel files attached at the corresponding sections.
10. To include more transactions related to sales and purchases and for better presentation, monthly SGA expenses are accumulated and are presented as a single transaction for each accounting period.
11. The split-up of the accumulated monthly SGA expenses are given below:

| Accumulated Monthly Expenses |  |  |  |
| :--- | ---: | ---: | ---: |
| Particulars | FY 1990-91 | FY 1991-92 | FY 1992-93 |
| Factory Rent <br> Expenses | 9 |  |  |
| Manufacturing <br> Wages | 15 | 36 | 36 |
| Office Salary | 5 | 60 | 60 |
| Office Expenses | 0.5325 | 60 | 60 |
| Travelling Expenses | 1.4075 | 5.13 | 2.13 |
| Selling Expenses | 1.795 | 7.18 | 5.63 |
| Rent and Rates | 3.25 | 13 | 7.18 |
|  |  |  | 13 |
| Total SGA Expenses | $\mathbf{3 5 . 9 8 5}$ | $\mathbf{1 8 3 . 9 4}$ | $\mathbf{1 8 3 . 9 4}$ |

12. Similarly, the interest expenses are accumulated for the financial period and shown as a single transaction.
13. Rate of depreciation for plant and machinery is $10 \%$ per year, straight line method.
14. Rate of depreciation for office equipment and machinery is $12.5 \%$ per year, straight line method.
15. Since the business is sole proprietorship, we have the following conditions:
a. The tax expenses for the concern is 0 , since the tax is paid as part of the owner's individual tax payment.
b. No dividend is distributed
16. Each purchase transaction is done on $20 \%$ cash basis and $80 \%$ credit basis.
17. Each sale transaction is done on $20 \%$ cash basis and $80 \%$ credit basis.

## Part 1:

List of Transactions:

| Year | Date | Transaction |
| :---: | :---: | :---: |
| FY 1990-91 | 26-12-1990 | Start of manufacturing concern with 330,000 INR |
|  | 01-01-1991 | Loan of 360,000 INR |
|  | 01-01-1991 | Purchase of Plant Property and Equipment worth 260,000 INR |
|  | 01-01-1991 | Purchase of Furniture worth 40,000 INR Office Equipment worth 25,000 INR |
|  | 01-01-1991 | Advance to supplier for 110,000 INR |
|  | 25-01-1991 | Purchase of 42 logs at 100 INR per log, worth 42,000 INR |
|  | 12-02-1991 | Sale of 580 toys (worth 10,000 INR inventory) at 42 INR per toy for 23,200 INR |
|  | 19-02-1991 | Sale of 870 toys (worth 15,000 INR inventory) at 42 INR per toy for 34,800 INR |
|  | 26-02-1991 | Purchase of 28 logs at 100 INR per log, worth 28,000 INR |
|  | 26-02-1991 | Sale of 1450 toys (worth 25,000 INR inventory) at 42 INR per toy for 58,000 INR |
|  | 01-03-1991 | Investment of 150,000 INR (with 1 month remaining in the period) |
|  | 1-1-1991 to 31-3-1991 | Cash received for Trade Receivables worth 64,800 INR over the period |
|  | 1-1-1991 to 31-3-1991 | Payment of 35,985 INR for SGA expenses for the year |
|  | 1-1-1991 to 31-3-1991 | Total payment of 50,000 INR for Trade Payables over the period |
|  | 1-1-1991 to 31-3-1991 | Depreciation expenses of 6,500 INR for PPE |
|  | 1-1-1991 to 31-3-1991 | Depreciation expenses of 2,031.25 INR for Office Expenses |
|  | 1-1-1991 to 31-3-1991 | Payment of 9,000 INR for interest expenses |
|  | 31-03-1991 | Interest income (for 1 month) of 750 INR from investments |
| FY 1991-92 | 14-05-1991 | Purchase of 600 logs at 105 INR per log, worth 63,000 INR |
|  | 27-05-1991 | Sale of 800 toys (worth 20,062.7 INR inventory) at 42 INR per toy for 33,600 INR |
|  | 08-06-1991 | Sale of 600 toys (worth 15047.02 INR inventory) at 42 INR per toy for 25,200 INR |
|  | 12-08-1991 | Purchase of 900 logs at 105 INR per log, worth 94,500 INR |
|  | 19-08-1991 | Sale of 1200 toys (worth 30,094.04 INR inventory) at 42 INR per toy for 50,400 INR |


| Year | Date | Transaction |
| :---: | :---: | :---: |
| FY 1991-92 | 24-08-1991 | Sale of 1600 toys (worth 40,125.39 INR inventory) at 42 INR per toy for 67,200 INR |
|  | 20-11-1991 | Purchase of 665 logs at 110.25 INR per log, worth 73,316.25 INR |
|  | 08-12-1991 | Sale of 3300 toys (worth 82,758.62 INR inventory) at 42 INR per toy for 138,600 INR |
|  | 02-01-1992 | Sale of 3000 toys (worth 75,235.13 INR inventory) at 42 INR per toy for 126,000 INR |
|  | 30-01-1992 | Sale of 1260 toys (worth 31,598.75 INR inventory) at 42 INR per toy for 52,920 INR |
|  | 12-02-1991 | Purchase of 285 logs at 110.25 INR per log, worth 31,421.25 INR |
|  | 16-03-1992 | Sale of 1000 toys (worth 25,078.37 INR inventory) at 42 INR per toy for 42,000 INR |
|  | 1-4-1991 to 31-3-1992 | Cash received for Trade Receivables worth 342,225 INR over the period |
|  | 1-4-1991 to 31-3-1992 | Total payment of 182,190 INR for Trade Payables over the period |
|  | 1-4-1991 to 31-3-1992 | Payment of 183,940 INR for SGA expenses for the year |
|  | 31-03-1992 | Interest income of 9,000 INR from investments |
|  | 31-03-1992 | Payment of 36,000 INR for interest expenses |
|  | 1-4-1991 to 31-3-1992 | Depreciation expenses of 26,000 INR for PPE |
|  | 1-4-1991 to 31-3-1992 | Depreciation expenses of 8,125 INR for Office Expenses |
|  | 31-03-1992 | Return of advance 20,000 INR by supplier |
| FY 1992-93 | 01-04-1992 | Removal of investments worth 150,000 INR |
|  | 01-04-1992 | Purchase of Plant Property and Equipment worth 140,000 INR |
|  | 06-05-1992 | Purchase of 1050 logs at 115.8 INR per log, worth 121,590 INR |
|  | 23-05-1992 | Sale of 800 toys (worth 16,186.95 INR inventory) at 44.1 INR per toy for 35,280 INR |
|  | 14-07-1992 | Sale of 900 toys (worth 18,210.32 INR inventory) at 44.1 INR per toy for 39,690 INR |
|  | 10-08-1992 | Purchase of 450 logs at 115.8 INR per log, worth 52,110 INR |
|  | 02-09-1992 | Sale of 1100 toys (worth 22,257.05 INR inventory) at 44.1 INR per toy for 48,510 INR |
|  | 17-10-1992 | Sale of 1300 toys (worth 26,303.79 INR inventory) at 44.1 INR per toy for 57,330 INR |
|  | 25-11-1992 | Purchase of 600 logs at 121.6 INR per log, worth 72,960 INR |
|  | 21-01-1993 | Sale of 3000 toys (worth 60,701.05 INR inventory) at 44.1 INR per toy for 132,300 INR |


| Year | Date | Transaction |
| :---: | :---: | :---: |
| FY 1992-93 | 18-02-1993 | Sale of 4500 toys (worth 91,051.58 INR inventory) at 44.1 INR per toy for 198,450 INR |
|  | 02-03-1993 | Purchase of 400 logs at 121.6 INR per log, worth 48,640 INR |
|  | 10-03-1993 | Sale of 1500 toys (worth 30,350.53 INR inventory) at 44.1 INR per toy for 66,150 INR |
|  | 27-03-1993 | Sale of 936 toys (worth 18,938.73 INR inventory) at 44.1 INR per toy for $41,277.6$ INR |
|  | 1-4-1992 to 31-3-1993 | Cash received for Trade Receivables worth 380,671.4 INR over the period |
|  | 1-4-1992 to 31-3-1993 | Total payment of 238,390.4 INR for Trade Payables over the period |
|  | 1-4-1992 to 31-3-1993 | Payment of 183,940 INR for SGA expenses for the year |
|  | 31-03-1993 | Payment of 36,000 INR for interest expenses |
|  | 1-4-1992 to 31-3-1993 | Depreciation expenses of 40,000 INR for PPE |
|  | 1-4-1992 to 31-3-1993 | Depreciation expenses of 8,125 INR for Office Expenses |

The list of transactions is available in the excel file below:

YearsTransactions.x|

The transaction-wise derivation of the Balance Sheet and Profit and Loss Statement is available in the excel file below (the table with derivations is not pasted here due to page width constraint).

## Balance Sheet:

The balance sheet for the concern is available in the attached excel file and the below table.

BalanceSheet.xlsx

| Particulars | Balance Sheet As On |  |  |
| :---: | :---: | :---: | :---: |
|  | As at 31 March, 1993 | As at 31 March, 1992 | As at 31 March, 1991 |
|  | (INR in thousands) |  |  |
| EQUITY AND LIABILITIES |  |  |  |
| Net Worth |  |  |  |
| (a) capital | 330.00000 | 330.00000 | 330.000 |
| (b) Reserves and surplus | 129.01135 | 62.08875 | 13.233 |
| Total Net Worth | 459.011 | 392.089 | 343.233 |
| Non-current liabilities |  |  |  |
| (a) Long Term Borrowings | 360.000 | 360.000 | 360.000 |
| (b) Other Long Term Borrowings | - | - | - |
| Total Non-current liabilities | 360.000 | 360.000 | 360.000 |
| Current liabilities |  |  |  |
| (a) Trade payables | 31.450 | 33.600 | 6.000 |
| (b) Other current liabilities | - | - | - |
| Total Current liabilities | 31.450 | 33.600 | 6.000 |
|  |  |  |  |
| Total Liabilities and Net Worth | 850.461 | 785.688 | 709.233 |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| (a) Fixed assets |  |  |  |
| (i) Tangible assets |  |  |  |
| -Plant \& Machinery | 327.500 | 227.500 | 253.500 |
| -Furniture \& Fittings | 28.750 | 33.750 | 38.750 |
| -Office Equipment | 17.968 | 21.093 | 24.218 |
| (b) Non-current investments | - | 150.000 | 150.000 |
| (c) Other non-current assets |  |  |  |
| Advances to Suppliers | 90.000 | 90.000 | 110.000 |
| Total Non-current assets | 464.218 | 522.343 | 576.468 |
| Current assets |  |  |  |
| (a) Inventories | 51.538 | 40.238 | 20.000 |
| (b) Trade receivables | 229.030 | 114.511 | 28.000 |
| (c) Cash and cash equivalents | 105.675 | 108.597 | 84.765 |
| (d) Short-term loans and advances | - | - | - |
| (e) Other current assets | - | - | - |
| Total Current assets | 386.242 | 263.345 | 132.765 |
|  |  |  |  |
| Total Assets | 850.461 | 785.688 | 709.233 |

## Income Statement

The income statement for the concern is available in the attached excel file and the below table.


## Cash Flow Statement:

The cash flow statement for the concern is available in the attached excel file and the below table.


CashFlowStatement.xI
sx

| Particulars | FY 1992-93 | FY 1991-92 | FY 1990-91 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Cash receipts from customers | 504.4685 | 449.4090 | 88.0000 |
| Cash paid to suppliers | (297.4499) | (234.6376) | (64.0000) |
| Cash paid to employees | (120.0000) | (120.0000) | (20.0000) |
| Cash Expenses | (63.9400) | (63.9400) | (15.9850) |
| Cash generated from operations | 23.0786 | 30.8315 | (11.9850) |
| Interest paid | (36.0000) | (36.0000) | - |
| Net cash from operating activities | (12.9214) | (5.1685) | (20.9850) |
|  |  | - |  |
| Cash flows from investing activities |  | - |  |
| Purchase of property, plant and equipment | (140.0000) | - | (325.0000) |
| Advance to Suppliers | - | 20.0000 | (110.0000) |
| Acquisition of investments | 150.0000 | - | (150.0000) |
| Investment income |  | 9.0000 | 0.7500 |
| Net cash used in investing activities | 10.0000 | 29.0000 | (584.2500) |
|  |  |  |  |
| Cash flows from financing activities |  |  |  |
| Proceeds from issue of share capital | - | - | 330.0000 |
| Proceeds from long-term borrowings | - | - | 360.0000 |
| Net cash used in financing activities | - | - | 690.0000 |
|  |  |  |  |
| Net increase in cash and cash equivalents | (2.9214) | 23.8315 | 84.7650 |
| - |  |  |  |
| Cash \& cash equivalents at beginning of period | 108.5965 | 84.7650 | - |
|  |  |  |  |
| Cash and cash equivalents at end of period | 105.6751 | 108.5965 | 84.7650 |

Part 2:
Common Ratios Analysis:
The derivation of the ratios is available in the below excel file. The summary of the ratios is presented in the table below.


| Financial Ratios | FY 1992-93 | FY 1991-92 | FY 1990-91 |
| :---: | :---: | :---: | :---: |
| Profitability Ratios |  |  |  |
|  |  |  |  |
| (a) Margin on Sales: |  |  |  |
| Gross Profit Ratio | 38.61\% | 38.61\% | 36.85\% |
| Operating Profit Ratio | 16.63\% | 15.83\% | 19.17\% |
| Net Profit Ratio | 10.81\% | 9.12\% | 11.41\% |
| (b)Return on Investment: |  |  |  |
| Return on Operating Assets | 18.85\% | 21.17\% | 6.10\% |
| Return on Total Assets | 8.18\% | 6.54\% | 1.87\% |
| Return on Equity | 15.73\% | 13.29\% | 3.86\% |
| (c)Efficiency in use of Assets: |  |  |  |
| Total Asset Turnover Ratio | 0.7566 | 0.7170 | 0.1636 |
| Operating Turnover Ratio | 1.1338 | 1.3372 | 0.3183 |
| $\rightarrow$ |  |  |  |
| Solvency Ratios: |  |  |  |
| $\cdots \mathrm{O}$ |  |  |  |
| (a)Short Term Solvency: |  |  |  |
| Net Working Capital | 354.7926 | 229.7450 | 126.7650 |
| Current Ratio | 12.2813 | 7.8376 | 22.1275 |
| Quick Ratio | 10.6426 | 6.6401 | 18.7942 |
| Current Assets Cover(in number of days) | 301.2745 | 225.6678 | 563.5777 |
| Current Cover(in number of days) | 82.4281 | 93.0595 | 359.8212 |
| (b)Operating Cycle Efficiency: |  |  |  |
| Accounts Receivable Turnover | 3.6036 | 7.5211 | 4.1429 |
| Average Collection Period (in days) | 101.2882 | 48.5301 | 88.1034 |
| Inventory Turnover | 8.2811 | 11.2222 | 3.7000 |
| Inventory Conversion Period (in days) | 44.0762 | 32.5247 | 98.6486 |
| Accounts Payable Turnover | 11.6834 | 17.0707 | 12.3333 |
| Average Payable Period (in days) | 31.2409 | 21.3817 | 29.5946 |
| Operating Cycle in days | 145.3644 | 81.0548 | 186.7521 |
| Operating Cycles per year | 2.5109 | 4.5031 | 1.9545 |
| Cash Conversion Period (in days) | 114.1234 | 59.6731 | 157.1575 |
| (c)Long Term Solvency |  |  |  |
| Debt Equity Ratio | 0.8528 | 1.0039 | 1.0663 |
| Long Term Debt to Total Capital | 0.7843 | 0.9182 | 1.0489 |
| Times Interest Earned | 2.8590 | 2.3571 | 2.4704 |
| Equity Multiplier | 1.8528 | 2.0039 | 2.0663 |

## Ratio Analysis:

- Margin On Sales:

1. Gross profit margin is good and has remained constant at $38.61 \%$ over the 2 years. This indicates that concern has a good margin to cover its operating expenses and interest expenses.
2. Operating profit margin has increased from $15.83 \%$ in FY 1991-92 to $16.63 \%$ in FY 1992-93. Since the gross profit margin is constant, the increase in operating profit margin is due to the fact that the operating expenses are constant over the 2 years.
3. Net profit margin has shown an increase from FY 1991-92 to FY 1992-93. This is a positive sign.

- Return On Investment:

1. The Return on Operating Assets has decreased from $21.17 \%$ in $\mathrm{FY} 1991-92$ to $18.85 \%$ in FY 1992-93. This can be attributed to the fact the concern has invented in new Plant \& Machinery which has led to an increase in the operating assets, but is yet to realize the benefits of the new machinery.
2. The Return on Total Assets and Return on Equity has increased from FY 19991-92 to FY 1992-93, indicating that the concern is increasing the profit generating per unit of asset and per unit of net worth.

- Efficiency In Use Of Assets:

1. The total assets turnover ratio is 0.717 for FY 1991-92 and 0.7566 for FY 1992-93. This indicates low revenue for each unit asset. To increase the asset turnover ratio, the concern has to reduce its excess cash balance and use it to purchase short term investments for additional revenue generation.
2. The operating assets turnover ratio is 1.3372 for FY 1991-92 and 1.1338 for FY 1992-93. This indicates each unit of asset used in operations barely manages to generate one unit of revenue. The concern can consider improving its operations by reducing the inventory held in hand and making quicker use of the new plant \& machinery to generate additional revenue.

- Short Term Solvency:

1. The net working capital and current ratio indicate that concern has current assets in far excess than the current liabilities. The current ratio of 7.8385 for FY 1991-92 and 12.2813 for FY 1992-93 are too high. This indicates under utilization of resources, i.e. current assets.
2. The quick ratio of 6.6401 for FY 1991-92 and 10.6426 for FY $1992-93$ are also too high. The high value is due to the high cash balance and higher Trade Receivables.

Maintaining a current ratio of 1.5 to 2 and a quick ratio around 1 would be safe enough for a concern. The concern should consider deploying more of the current assets in investment or other revenue generating activities.

Also the concern has a higher proportion of current assets in trade receivables than in cash. It is not a good sign to have trade receivables. The concern should consider implementing a
stricter collection policy and invest the collected cash in other investments or revenue generating activities.

## - Operating Cycle Efficiency:

1. The Average Payables period are within 31 days for both years. This indicates quick settlement of trade payables by the concern. This could indicate a strict collection policy since the concern is relatively new and also an attempt by the concern to gain the trust of the creditors.
2. The high Average Collection Period of 101.2882 days indicates that it has a lenient collection policy. This could be because the concern is attempting to increase its customer base.
3. Since cash conversion period is close to (and more than) the average payables period, this indicates that the concern can manage to meet its payables obligations on most occasions.

- Long Term Solvency:

1. The Total debt to equity ratio is close to 1 for both years. This indicates that the concern can meet its liabilities on its own, without the need of external funding. A lower ratio would indicate a stronger financial position of the concern.
2. The Long term debt to equity ratio has decreased from 0.9182 in FY 1991-92 to 0.7843 in FY 1992-93. This is indicating that the concern is increasing its net worth and/or reducing its long term debts. This indicates that the concern is growing in a positive direction.
3. Times Interest Earned Ratio is 2.3571 in FY 1991-92 and 2.8590 in FY 1992-93. This shows that each unit of interest generates 2 units of sales / revenue. This gives confidence to the lender that the interest amount can be paid by the concern.
4. The equity multiplier for both years is around 2 , indicating that the concern is funding most of the assets through equity and debt almost equally.

## Cash Flow Statement Analysis:

The analysis done for the cash flow statement is available in the below excel and is presented in the table below.

| Particulars | FY 1992-93 | FY 1991-92 | FY 1990-91 |
| :---: | :---: | :---: | :---: |
| Major Sources |  |  |  |
| Proceeds from owner's contributions | - | - | 330 |
| Proceeds from long-term borrowings | - | - | 360 |
| Decrease in Advance to Suppliers | - | 20 | - |
| Decrease in investments | 150 |  |  |
| Investment income | - | 9 | 0.75 |
|  |  |  |  |
| Major Uses |  | $\square$ | - |
| Net cash from operating activities | 12.9214 | 5.1685 | 20.9850 |
| Purchase of property, plant and equipment | 140 |  | 325 |
| Increase in investments | - 140 |  | 150 |
| Increase in Advance to Suppliers | - | - | 110 |
|  |  |  |  |
| Capex vs Depreciation |  |  |  |
| Capex | 140.0000 | 0.000 | 325.0000 |
| Depreciation | 48.125 | 34.125 | 8.53125 |
| Capex - Depreciation (excess / deficit) | 91.8750 | (34.1250) | 316.4688 |
| Capex > Depreciation | No | Yes | No |
| , |  |  |  |
| Free Cash Flow |  |  |  |
| Cash flow from operating activities | (12.9214) | (5.1685) | (20.9850) |
| Capex | 140.0000 | 0.00 | 325.0000 |
| Dividends paid including distribution tax | - | - | - |
| Interest paid | 36.0000 | 36.0000 | 9.0000 |
| Free Cash Flows (Cash flow from operating activities - [capex + dividend + interest]) | (188.9214) | (41.1686) | (354.9850) |
|  | Source of additional cash | Use of Excess Cash | Source of additional cash |
| Sources of gap funding | Decrease in investments 150 | Increase in cash balance | Long term borrowings 360 |
|  | Decrease in cash balance |  |  |

## Costing Aspect Analysis:

Common Size Numbers Analysis:
Balance Sheet Common Size Numbers:

| Particulars | Common Size Numbers |  |  |
| :---: | :---: | :---: | :---: |
|  | FY 1992-93 | FY 1991-92 | FY 1990-91 |
| EQUITY AND LIABILIIIES |  |  |  |
| Net Worth |  |  |  |
| (a) capital | 38.80\% | 42.00\% | 46.53\% |
| (b) Reserves and surplus | 15.17\% | 7.90\% | 1.87\% |
| Total Net Worth | 53.97\% | 49.90\% | 48.39\% |
| Non-current liabilities |  |  |  |
| (a) Long Term Borrowings | 42.33\% | 45.82\% | 50.76\% |
| (b) Other Long Term Borrowings |  |  |  |
| Total Non-current liabilities | 42.33\% | 45.82\% | 50.76\% |
| Current liabilities |  |  |  |
| (a) Trade payables | 3.70\% | 4.28\% | 0.85\% |
| (b) Other current liabilities |  |  |  |
| Total Current liabilities | 3.70\% | 4.28\% | 0.85\% |
|  |  | - |  |
| Total Liabilities and Net Worth | 100.00\% | 100.00\% | 100.00\% |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| (a) Fixed assets |  |  |  |
| (i) Tangible assets |  |  |  |
| -Plant \& Machinery | 38.51\% | 28.96\% | 35.74\% |
| -Furniture \& Fittings | 3.38\% | 4.30\% | 5.46\% |
| -Office Equipment | 2.11\% | 2.68\% | 3.41\% |
| (b) Non-current investments | - | 19.09\% | 21.15\% |
| (c) Other non-current assets |  |  |  |
| Advances to Suppliers | 10.58\% | 11.45\% | 15.51\% |
| Total Non-current assets | 54.58\% | 66.48\% | 81.28\% |
| Current assets |  |  |  |
| (a) Inventories | 6.06\% | 5.12\% | 2.82\% |
| (b) Trade receivables | 26.93\% | 14.57\% | 3.95\% |
| (c) Cash and cash equivalents | 12.43\% | 13.82\% | 11.95\% |
| (d) Short-term loans and advances |  |  |  |
| (e) Other current assets |  |  |  |
| Total Current assets | 45.42\% | 33.52\% | 18.72\% |
| - |  |  |  |
| Total Assets | 100.00\% | 100.00\% | 100.00\% |

Income Statement Common Size Numbers:


## Costing Analysis through Common Size Numbers Observations:

1. Fixed assets account for $35.94 \%$ of the total assets in FY 1991-92 and for $44 \%$ in FY 199293. This shown an increase in fixed assets. This high proportion of fixed assets is expected for a manufacturing concern.
2. Trade Receivables account for $14.57 \%$ of the total assets in FY 1991-92 and $26.93 \%$ in FY 1992-93. There is an increase in the proportion of Trade Receivables. Though this
indicates a friendly credit policy, the amount / proportion of Trade Receivables should be reduced. This will reduce the possibility for bad debts.
3. Net Worth accounts for almost $50 \%$ of the Total Liabilities and Equity for both years. This is a good position and should be maintained by the concern.

Index Numbers Analysis:
Balance Sheet Index Numbers:

| Particulars | Index Analysis |  |  |
| :---: | :---: | :---: | :---: |
|  | FY 1992-93 | FY 1991-92 | FY 1990-91 |
| EQUITY AND LIABILITIES |  |  |  |
| Net Worth |  |  |  |
| (a) capital | 100.00\% | 100.00\% | NA |
| (b) Reserves and surplus | 207.79\% | 100.00\% | NA |
| Total Net Worth | 117.07\% | 100.00\% | NA |
| Non-current liabilities |  |  |  |
| (a) Long Term Borrowings | 100.00\% | 100.00\% | NA |
| (b) Other Long Term Borrowings |  |  |  |
| Total Non-current liabilities | 100.00\% | 100.00\% | NA |
| Current liabilities |  |  |  |
| (a) Trade payables | 93.60\% | 100.00\% | NA |
| (b) Other current liabilities |  |  |  |
| Total Current liabilities | 93.60\% | 100.00\% | NA |
|  | $\sim$ |  |  |
| Total Liabilities and Net Worth | 108.24\% | 100.00\% | NA |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| (a) Fixed assets |  |  |  |
| (i) Tangible assets |  |  |  |
| -Plant \& Machinery | 143.96\% | 100.00\% | NA |
| -Furniture \& Fittings | 85.19\% | 100.00\% | NA |
| -Office Equipment | 85.18\% | 100.00\% | NA |
| (b) Non-current investments | - | 100.00\% | NA |
| (c) Other non-current assets |  |  |  |
| Advances to Suppliers | 100.00\% | 100.00\% | NA |
| Total Non-current assets | 88.87\% | 100.00\% | NA |
| Current assets |  |  |  |
| (a) Inventories | 128.08\% | 100.00\% | NA |
| (b) Trade receivables | 200.01\% | 100.00\% | NA |
| (c) Cash and cash equivalents | 97.31\% | 100.00\% | NA |
| (d) Short-term loans and advances |  |  |  |
| (e) Other current assets |  |  |  |
| Total Current assets | 146.67\% | 100.00\% | NA |
|  |  |  |  |
| Total Assets | 108.24\% | 100.00\% | NA |

Income Statement Index Numbers:


## Costing Analysis through Index Analysis Observations:

1. The index numbers for SGA Expenses remains the same over the 2 years. This translates to a better increase in the Net Profit for the business, as indicated by the increase in the index numbers for the Net Profit.
2. The index numbers for Gross Profit, EBITDA, Operating Profit and Net Profit show an increasing trend over the 2 years indicating growth of business for the concern. This also indicates good pricing strategy and good control of expenses by the concern.
3. The index numbers for Reserves and Surplus show an increase of $107.79 \%$ indicating strong business for the concern and the profit has increased considerably over the last year. The earnings are retained in the Reserves and Surplus.
4. The increase in the index size numbers of Plant \& Machinery indicates that the concern is investing more for business expansion.

## Interlinking of Balance Sheet and Income Statement:

1. The decrease in index numbers of Non-current Investments in the balance sheet can be linked with the decrease in the Other Income in the income statement.
2. The increase in the index numbers of Reserves and Surplus and Net Worth items of the balance sheet can be related with the increase in the Net Profit in the income statement.
3. The increase in the index numbers of Inventory in the balance sheet can be linked with the increase in Closing Stock Inventory of the income statement.
4. The increase in the index size numbers of Plant \& Machinery can be linked with the increase in the index numbers of Depreciation and Amortization Expenses of the income statement.
